

# DIGITAL LOGISTICS SERVICES PLATFORM

**Trust Layer Of Logistics** 

Giving the power of freight rates in your hands



### WHAT IS COGOPORT?

Cogoport is a Freight facilitator in the logistics space, using cutting edge technology to provide end to end solutions for exporters/importers with the help of forwarders, truckers & CHA's using real time pricing algorithms

3,895+

**IMPORTERS/EXPORTERS** 

66,069+

CONTAINERS MOVED

25+

SHIPPING LINES AS PARTNERS

SEARCHES

402,380+

Instant Rates 

### ONLY PLATFORM TO PROVIDE FREIGHT RATES IN A SECOND



**Competitive Options** 

### **CHALLENGES**

### The current process is broken and opaque | Globally, No Single Solution





### **Container on ship**

Multiple shipping lines – track through different sources Post sailing issues- who takes the ownership? Lack of proactive communication

#### **Customs clearance**

No visibility on status Open examination – improper repackaging - damaged goods

Insurance



**Freight Forwarder** 

### Inefficient resource utilisation

Lack of an integrated platform

### COGOPORT SOLUTION = SIMPLE + TRANSPARENT + INSTANT









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Do you have time? No!





Go by-the-book and reach out to multiple vendors to

### But you have Cogoport!

	SPOT SEARCH CONTRACT SEARCH	CONTRACTED RATES	VIEW ALL
	ORIGIN	Total Containers available <b>1630</b>	
Evening, Rishi Agarwal	Search Origin		
Give 2 mins to complete your profile	DESTINATION	Total Contract Utilised 🛈 📃 Minimum Container Limit 🛈 📄 Maximum Container Limit 🛈	
	Search Destination		
DASHBOARD	CONTAINER TYPE CONTAINER SIZE		
CONTRACT RATES	Standard 🗸 20 🗸	CREDITS	SAILING SCHEDULES <b>18</b> Sep Onwards
ື້ BOOKINGS		You Have	INMUN KRPUS <b>24</b> >
K TOOLS	General dry goods   NO. OF CONTAINERS SAILING DATE	OO INR	INNSA ········ AEJEA 15 >
	09/18/2018	Apply for credits & use them for paying against your shipments	
SUPPORT	SEARCH RATES	KNOW MORE	VIEW ALL PORT-PAIRS
PAYMENTS			
LEDGER		SHIPMENTS STATUS	May I assist you in getting freight
PROFILE		JUL 18 AUG 18 SEP	rates and booking containers?











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### **#NORMALTIME**



- Constant haggling for freight rates
- Important time wasted on mundane tasks •
- Redundant form-filling •
- Co-ordinate with multiple vendors for multiple orders and no time to adapt to changing business needs

- out of your business



### **#COGOTIME**



• 24 hours of work in normal time is 10 hours in Cogotime • Automate mundane processes to save time and get the best

• Saving Time + Money = Priming your business for success • Right balance of Price and Convenience

### WHAT COGOPORT OFFERS





### COGOPORT TEAM IS PASSIONATE, EXPERIENCED AND DRIVEN

#### PURNENDU SHEKHAR Founder, CEO

A seasoned logistics and supply chain professional, with over 20 years of experience. Specialist in turn around strategies and building a customer centric organization.

#### " Go Big, Go Fast "

#### **CARMIT GILK**

Managing Director, Europe CEO

An execution oriented business leader with over 15 year of experience with shipping industry giants Maersk and Damco.

#### " Conquer the Unknown "

#### KUNAL RATHOD Co-Founder,

Head of Business Development

A highly determined serial entreprenuer with 10 years of exp of freight-forwarding industry and handling various positions in Damco.

#### " Localization while Scaling "

#### NISHANT DALMIA Co-Founder, Head of Technology

An early adopter of block chain technology in India. Top 5 talent in coding in India during his time. Been a great contribution to Amazon, Housing and many more.

" Build New Things "





Present in Mumbai, Pune, Gujarat, Delhi/NCR, Jaipur, Chennai, Kolkata, Hyderabad and Vizag with a total team of over 120 people



### **GEOGRAPHICAL PRESENCE**





### WHAT OUR CUSTOMERS ARE SAYING ABOUT US



" Cogoport has really cut my overall Export Logistics time by 80%. The team has a great focus on providing transparent and quick solutions in field of International Logistics"

- Amol Divekar, India Logistics Leader, Owens-Corning India Pvt. Ltd / International Packaging Products Pvt. Ltd.



"Over the years we have been associated with Cogoport, we saved a minimum of \$36,000 on our ocean freight regulations. We highly recommend this service to all the exporters/importers."

> - Nikesh Rathod Director, Krish Exports



"COGOPORT" is your one stop solution for all your export logistics need. The Platform is user friendly, Reliable, absolutely transparent, less tedious & Cost Effective, a complete package.

> - Pranay Rana, Manager Apar Industries Ltd

### **OUR CLIENTS**













Government of India certified company FIEO (Federation of Indian Exporters Organization) partner 4000+ registered customers



### MAXIM EXP RT





6000 containers moved monthly

### **OUR PARTNERS**



And many more..







# Thank You!

## c•g•p•rt